ONE STOP SOURCE OF LINKS FOR VARIOUS LOANS UNDER EFS

ACHI BIZ SERVICES PTE. LTD. is glad to share all useful links for various supporting business loans under Enterprise Financing Scheme (EFS).

Whether you are planning to develop new capabilities, create new products or expand your business footprint overseas, having access to the right financing is crucial to realise your growth ambitions.

With effect from 29 Oct 2019, Enterprise Singapore's existing financing schemes have been streamlined into one umbrella scheme known as the Enterprise Financing Scheme (EFS). EFS will enable Singapore enterprises to access financing more readily throughout their various stages of growth.

It covers six areas to address enterprises' financing needs. Enterprise Singapore will share the loan default risk in the event of enterprise insolvency with the Participating Financial Institutions.

1 | SME WORKING CAPITAL LOAN

Finance daily operational cashflow needs.

2 SME FIXED ASSETS LOAN

Finance the investment of domestic and overseas fixed assets.

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3 VENTURE DEBT LOAN

Finance the growth of innovative enterprises using Venture Debt and Warrants.

4 TRADE LOAN

Finance trade needs.

5 PROJECT LOAN

Finance the fulfillment of secured overseas projects.

6 MERGERS & ACQUISITIONS LOAN

Finance the acquisition of target enterprises with the intent of internationalisation.

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Notes:

A higher risk share will be considered for the following:

- Young companies within 5 years from inception; and
- Markets with Standard & Poor's (S&P) ratings of below BBB- or are not rated.

In light of COVID-19, the food & beverage, retail and tourism establishments are required to comply with the <u>SAFE DISTANCING MEASURES</u> to be eligible for EFS. For more information, please click <u>HERE</u>.

WHO CAN APPLY?

To qualify for the EFS, you need to:

- Be a business entity that is registered and physically present in Singapore.
- Have at least 30% local equity held directly or indirectly by Singaporean(s) and/or Singapore PR(s), determined by the ultimate individual ownership.
- Have a Maximum Borrower Group revenue cap of \$\$500 million for all companies.

Note:

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• For "SME Working Capital" and "SME Fixed Assets", SMEs refer to companies with a group revenue of \$\$100 million or maximum employment of 200 employees.

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FREQUENTLY ASKED QUESTIONS (FAQS) ABOUT ENTERPRISE FINANCING SCHEME

- 1 When is the Enterprise Financing Scheme open for application?
 - The programme was launched on 29 October 2019. Enterprises can approach the PFIs to apply.
- 2 Can businesses apply for the Enterprise Financing Scheme multiple times with different banks?
 - Yes. Enterprises can approach the participating financial institutions to apply.
- 3 How will this affect existing loans under the current schemes?
 - There will be no changes to approved loans. The existing loans will remain valid for the tenure of the loan. The current schemes will be subsumed under the new Enterprise Financing Scheme (i.e. retired).
- 4 How is Enterprise Singapore's Enterprise Financing Scheme different from previous financing schemes managed by SPRING and IE Singapore?
 - The streamlined Enterprise Financing Scheme will have common eligibility criteria and application platform to simplify application process for businesses
 - Enhanced support for young enterprises (incorporated within the last 5 years from date of scheme application)
 - Enhanced support for markets with Standard & Poor's (S&P) ratings of below BBB- or are not rated
- 5 Are there any specific industries that the Enterprise Financing Scheme is targeted at?
 - No, the Enterprise Financing Scheme is designed to support companies across all industries throughout all stages of growth.
- Does Enterprise Financing Scheme help newly established businesses secure financing?
 - Yes. To help young companies*, Enterprise Financing Scheme will provide government risk sharing of up to 70% to participating financial institutions (PFIs). This aims to help catalyse participating financial institutions' lending to these companies.
 - *Young companies refer to firms incorporated within the last 5 years.
- 7 Since Enterprise Singapore risk shares 50%/70%/80% of the loan, does it mean that the borrower/guarantors are only responsible for the remaining percentage of the loan?
 - No. The borrower is responsible for repayment of 100% of the loan amount.
 When defaults occur, the Participating Financial Institutions (PFIs) are
 obligated to follow their standard commercial recovery procedure, including
 the realisation of security, before they can make a claim against Enterprise
 Singapore for the unrecovered amount in proportion to risk share percentage.

SOURCE:	ENTERPRISE SINGAPORE
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